

Feel the difference in how we partner with you and your clients. Seize the opportunity to diversify your business and gain commercial accreditation with ANZ.

AT ANZ, WE'RE DEDICATED TO EMPOWERING COMMERCIAL BROKERS WITH THE RIGHT TOOLS, EXPERTISE, AND SOLUTIONS THAT HELP YOUR BUSINESS CLIENTS START, RUN, AND GROW.



## **FEEL THE EXPERTISE**

Commercial brokers gain access to a wide range of loan types, with tailored solutions including:

- Competitive choices: Select from fixed or variable interest rates,¹ accommodating the various needs of your clients.
- Flexible terms: Benefit from secured or unsecured loan options<sup>2</sup> with terms up to 30 years,<sup>3</sup> and the ability to choose interest-only repayments for up to 10 years on business loans under \$3 million.<sup>4</sup>
- Simplified processes: Enjoy a streamlined application process for loans less than \$1.5 million, and for unsecured lending with ANZ GoBiz designed to speed up the process.



## FEEL THE EASE OF ACCREDITATION

With ANZ, applying for commercial accreditation is simpler than you might think. Just provide a few documents and fill out some forms supplied by your aggregator group. We handle the rest, ensuring a smooth start to expanding your broker capabilities.

You must be a member of an aggregator group to apply, but don't stress – your aggregator will manage the request for accreditation on your behalf. An ANZ Broker Account Manager will then be in touch with you to finalise the application process.





## FEEL THE SPECIALISATION

With ANZ, feel supported by our team of specialists ready to work with you and help your clients achieve their financial goals.



Speed up the process for clients in specialist industries such as:

- Health
- Agriculture
- Professional Services
- Franchises
- Property

Our expertise in these sectors ensures faster approvals and tailored solutions that both you and your clients will value. With ANZ, you gain access to a broad range of business lending options, designed to meet diverse needs and extend your competitive edge.



## WHAT YOU'LL NEED TO APPLY:

Completed ANZ Commercial Broker Accreditation Application form:

- Details of Australian Credit License (ACL) or Australian Credit Representative (ACR)
- Copy of current Professional membership certificate (e.g. MFAA, FBAA, etc.)
- Confirmation of current membership of the Australian Financial Complaints Authority
- Police check dated within 90 days of date the application was received by ANZ
- Current photo ID

We look forward to welcoming you as an ANZ commercial broker.



Request a callback to get accredited today

<sup>1.</sup> Fixed interest rate terms of up to 10 years are only available when paying interest in arrears and fixed interest rate terms of up to 5 years are available when paying interest in advance.

<sup>2.</sup> For an unsecured loan borrower won't need to provide an asset as security, although a personal guarantee may be required in cases of directors.

3. Eligibility criteria for an ANZ Business Loan with a 30-year loan term includes: total credit facilities with ANZ, including new loan funds as part of the application and any credit facilities held by related entities, must be less than \$3 million; loan purpose acceptable to ANZ; and provision of security acceptable to ANZ, meeting ANZ's security requirements including minimum

security coverage and suitable security location. 4. The term of the loan will be subject to relevant product terms and conditions, eligibility and credit criteria, and will vary according to the loan amount and security provided.

This flyer contains only general information which is subject to change and is not a substitute for commercial judgement or professional advice. This information does not take into account personal and financial needs, particular objectives and/or circumstances. Please seek appropriate independent advice (which may include property, legal, financial, taxation and accounting advice) before making any decisions, investing, or acting on it. Products are available to approved applicants for business purposes only. All applications for credit are subject to ANZ's normal credit approval criteria. Visit anz.com.au/business/help-support/terms-conditions for more information. Fees and charges and eligibility criteria apply.